

## Model Paper

Subject: Business Studies  
Class: HSP-I

M.M:90  
Time : 3 hours

## General Instructions:

- There are 27 questions. All questions are compulsory.
- Question Nos. 1 to 8 are very short answer type questions of 1 mark each. Answers to these questions should not exceed 30 words.
- Question Nos. 9 to 14 are short answer-I type questions of 3 marks each. Answers to these questions should not exceed 75 words.
- Questions Nos. 15 to 19 are short answer-II type questions of 4 marks each. Answers to these questions should not exceed 100 marks.
- Questions Nos. 20 to 23 are long answer types questions of 5 marks each. Answers to these questions should not exceed 150 words.
- Questions Nos. 24 to 27 are essay type questions of 6 marks each. Answer to these questions should not exceed 200 words.

Q1. Rachika teaches in a school. Her sister Madhu teaches the children of slum-dwellers for free. Identify who amongst the two is engaged in economic activity and who is engaged in non-economic activity.

Q2. Mohan owns a poultry farm in Haryana. Is this an example of extractive industry?

Q3. The payment mechanism typical to e-business is \_\_\_\_\_ (e-cash/cash on delivery).

Q4. Give the names of two services that are covered under BPO.

Q5. Define one person company.

Q6. What is difference between Private Company and Public Company.

Q7. Mention any two major documents related to goods for export transaction.

Q8. What is the main objective of Export Promotion Councils.

Q9. Explain the following terms in brief:

(a) Perpetual succession      (b) Karta      (c) Capital Subscription

Q10. What functions does insurance perform in context to the modern world of business.

Q11. Pollution causes risk to environmental quality, human health etc. In respect to this list, what are causes of pollution.

Q12. Business ethics have gained great importance in the world of business. In respect to this, state what relevance does ethics have toward business.

Q13. To promote and foster the growth of small scale units NSIC performs various functions. In context to it, discuss some of the functions of NSIC? Identify the value exhibited by NSIC.

- Q14.** Suman wishes to start a small scale industry for manufacturing and selling detergent powder, discuss how would he seek support of financial institutions.
- Q15.** Explain two business activities which are auxiliaries to trade.
- Q16.** List the names of some enterprises under the public sector and classify them.
- Q17.** Evaluate the need for outsourcing a business.
- Q18.** Differentiate between shares and debentures.(Any four differences )
- Q19.** Differentiate between wholesalers and retailers. (Any four differences)
- Q20.** Shyam Ltd., a famous group of promoters, gets a contract of promoting a toy manufacturing company. Discuss in brief the steps which are required to be followed to form a toy manufacturing company.
- Q21.** Sukanya is a importer. She wants to keep imported goods from Mexico in some warehouses of Delhi for a period of one month. Name the type of warehouse which can be used for this purpose and state its benefits. Identify the value ignored by Sukanya.
- Q22.** Differentiate between Memorandum of Association and Articles of Association.
- Q23.** Rekha Garments has received an order to export 2000 men's trousers to Swift Imports Ltd. Located in Australia. Discuss the procedure that Rekha Garments would need to go through for executing the export order.
- Q24.** "Business is an institution organized and operated to provide goods and services under the incentive of private gain." Discuss.
- Q25.** What are the benefits of entering into joint ventures?
- Q26.** State the merits and demerits of retained earnings as methods of business finance.
- Q27.** Differentiate between Departmental Stores and Chain Stores.